Create and Lead High Performance Teams
A scientific and accelerated approach to develop teams

A program based on world-class research on emotional intelligence that is designed to advance the capacity of individuals and teams to execute and achieve peak performance.

About this course
The 2016 Deloitte study of over 7,000 organizations reveals a significant rise and importance of teams in driving strategy and execution. While the majority of employees (92%) view teams as critical, only a minority (23%) view their own team as effective (Davie, 2013). This two-day intensive program will first help you understand how your leadership style impacts how you assemble and manage teams. Additionally, you will gain insights into world-class research and best practices on how to build, engage and inspire your team to drive results that matter.

Course outline
Day 1
- Understand your own leadership style with the goal of leading each member of your team more effectively
- Build high-performance teams that are more than the sum of their parts
- Foster a team culture that promotes commitment, trust and constructive dialogue

Day 2
- Lead effectively through situations involving conflict
- Receive feedback with an open mind and deliver it with tact

Benefits to the organization
- Improve employee and team performance
- Improve motivation and productivity
- Better ownership and accountability
- Cost-effective approach for professional development

Ideal program participant
Any new or experienced leader or manager interested in taking their influence, performance and effectiveness to the next level.

Delivery method
Face-to-face, 16-hour module

Education Credits
1.6 Continuing Education Units (CEU)
16 Professional Development Units (PDU)

What is included
Participants receive:
- Individual emotional intelligence assessment
- Pre- and post-team emotional intelligence assessments
- Team conflict dynamics profile
- Team action templates

Organizations receive:
- Course evaluation
- Post-coaching impact report
- Project management

Optional extras:
- Individual and team coaching
- Team decision style assessment
- Multi-rater 360 surveys
- Cultural change facilitation

Getting started
For additional information or a free consultation, contact Armin Pajand at arminp@tamu.edu or 310.800.5900.

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